



Annual Report 2010-2011

**Submitted by:
Keri Wanner**



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Arik Spencer – Recreation Division Manager of ND Parks and Recreation, Missy Sjolín – Snowmobile North Dakota Past President, and Marty Malachowski – Snowmobile North Dakota President awarding Keri Wanner – Program Manager of Snowmobile North Dakota with her American Trails award in 2010.

Message from the Program Manager

Teamwork and communication are two key factors that played into the 2010-2011 snowmobile season. The North Dakota snowmobile trail program is full of many dedicated and hardworking volunteers and staff. This season was amazing for snow; it came early and stayed late. Who would have ever thought snow could mean troubles for the state program.

The early snow was troubled with a late freeze, not allowing waterways to be functional on the state snowmobile trail system. Research was conducted in hopes of finding signing solutions but it was found there wasn't a lot of direction on this subject in the online driven world. It took time and willingness to work with all involved to try and find solutions that best fit each trail system! But most of all, it took a lot of "Patience"!!!! Trails were monitored on a weekly and in some places daily basis for ice conditions. Some systems even brought in specialized expertise to determine the true thickness of ice. Who would have ever thought, that there is such thing as good ice and bad ice; and when bad ice is around it could take twice as much to be sustainable and comparable to good ice, if it's even possible. It was truly amazing to sit back and watch the entire state learn together on best practices of ice management. Thank goodness for a group of dedicated people wanting to provide the best in trails and safety for ND.

The focus of the season was communication. Thanks to a great President with this driven direction, Snowmobile North Dakota was able to succeed and provide better communication on several forefronts of the program. It gave the Board of directors and North Dakota Parks and Recreation an opportunity to educate and of course to learn. Members provided comments on all factors of the program; everything from what could be expounded upon and what could be done better. The main focus was financial worry. How are the snowmobile trails in ND going to sustain themselves? Expenses are increasing and volunteering is dropping. All of this communication, provided direction for the state snowmobile trail program and all of us involved hope for success and growth for the future!!!

The following information is based on data gathered from the 2010-2011 snowmobile season. Thanks to everyone for completing the paperwork to help ensure this information is best as possible. See you on the snow!!!!

Sincerely,
Keri Wanner
Program Manager
Snowmobile North Dakota



Introduction

The North Dakota Parks and Recreation Department is legislatively mandated to administer the state snowmobile program. For over 20 years, the Department has contracted the snowmobile trail management duties to Snowmobile North Dakota. Through the course of time, the snowmobile trail program has been redesigned placing job duties in the hands of the experts. The Department has trained employees to manage the snowmobile safety program and trail enforcement providing qualified people on the job making sure North Dakota can offer a well rounded snowmobile experience. Snowmobile North Dakota offers experts through the passion of volunteers from across the state ensuring North Dakota can offer the best in the snowmobile trail business. Knowledgeable and experienced Maintenance Workers, Equipment Operators, Marketers, and Managers are just a few of the characteristics the volunteers bring to the snowmobile program. Without all of these experts working together, the snowmobile program would cease to exist.

To help administrate the snowmobile program, members of Snowmobile North Dakota have elected officials throughout the state to participate on the Board of Directors. The Board of Directors consists of four officers and ten board members that work with the North Dakota Parks and Recreation Department on the administration and management of the snowmobile trail program. These individuals meet throughout the year to manage the program in the best interest of the snowmobilers voluntarily.

Officers

President	Vice President	Secretary	Past President
Marty Malachowski	Glenn Herz	Sheri Hoffmann	Missy Sjolín

Board of Directors

Region 1	Region 2	Region 3	Region 4	Region 5
Dale Deibert	Mark Shipley	Perry Brintnell	Dan Tveito	Troy Klevgard
Dean Forbes	Tonia Dosch	Brian Sauer	Tom Clemens	Greg Strommen

The Board of Directors are required to meet a minimum of four times a season. Committees have been created to conduct the necessary research and provide direction to the Board. Committee participants include Board members, staff from Snowmobile North Dakota and ND Parks and Recreation. The following committees are permanent fixtures in the program; however, steering committees are created as needed by the President of Snowmobile North Dakota.

<u>2010-2011 Committee Listing</u>	
Equipment	Manage fleet of equipment, oversee equipment updates and purchases, and apply for RTP grants.
Budget	Review SND budget and Trail Program Budget, provide suggestions for changes entering new fiscal periods.
Legislation, Bylaws, Enforcement & Safety	Research potential legislation and inform Board members of bills impacting the snowmobile trail program. Review bylaws for changes as needed. Work with ND Parks and Recreation regarding trail enforcement and safety issues for the state.
Promotion, Membership, Convention, Awards, Nominations	Provide recommendations for officer changes annually, review and award scholarship, of-the-year, and SND Hall of Fame applicants. Promote the organization and snowmobiling in North Dakota, find ways to increase membership, assist with convention planning and activities if needed.
Employee Review	Conducts review on employees and provides recommendations on employee benefits and raises.
Accident Safety Review	The committee was created in February of 2010 to manage all trail and equipment incidents. Members review incident information to determine if program guidelines need updates and penalties should be implemented.

Snowmobile Program Improvements

Events: The North Central Trail hosted State Ride on January 8, 2011 in Rugby and had over 400 participants. SND was excited to host the 2nd Annual Pink Ribbon Riders ND Snow Run. The event had approximately had 125 participants and raised \$37,000 for the Pink Ribbon Riders. The Pink Ribbon Riders is a non-profit organization that creates breast cancer awareness for both men and women and provides \$500 gift cards to breast cancer patients through its Patient Assistance Program.



Fundraising: One goal of the organization is to find alternative funding sources to assist the program with marketing opportunities and clubs with events, trail enhancements, special interest groups and youth education. Here is a list of fundraising opportunities provided to the state program:

Grant Program	Description of Program or Where Funds Were Generated	Amount Raised
Furtle Turtles	Funds raised at the convention to help with current causes/events	\$1,060.00
Grant & Aid Fund	2010 Convention Silent Auction Table	\$1,242.50
Microsoft Matching Grant	Funds raised based on Microsoft employees volunteer hours	\$1,598.00
Scholarship Fund	2010 Convention Silent Auction Table, Ridge Runner \$500 Donation, 2010 Interest Donation (No Scholarships received in 2010)	\$2,739.02
Ski-Doo Million \$ Club Program		\$850.00

The following tables provide a more detailed description on how the fundraising efforts were used this past season.

Furtle Turtles: The group started in 2006 and made its first appearance at the annual convention. It has raised over \$3,900 since.

Grant Recipient	Amount
Magic City Driftbusters selected 3 Youth Groups (Garrison, Minot, Souris)	\$510.00
Pink Ribbon Riders ND Snow Run	\$474.50

Grant & Aid: The Grant & Aid program started in 1994. Businesses located on the trail system provided an initial donation of \$12,000 to start the program. Each year clubs can apply for a grant to assist with trail enhancements, events and community assistance. Grants are awarded based on the interest earned annually.

Club	Grant Description	Amount
Lake Region Snowmobile Club	Financial assistance for a used trailer to promote club events	\$321.96
Magic City Driftbusters	Financial assistance for a PA system to help with events	\$321.96
Sheyenne Sno-Drifters	Financial assistance for a storage building for trail materials	\$321.96

Microsoft Matching Grant: The company Microsoft provides a matching grant program to employees that donated their time to a 501 (c) 3 organization.

Grant Recipient	Description	Amount
Gasmann Coulee Cruisers	Host the Convention	\$239.70
Rural Cass Snowmobile Club	Club providing Microsoft Grant Opportunity	\$319.60
Snowmobile North Dakota	Marketing Opportunities	\$799.00
Southern Valley Trail Riders	Host State Ride	\$239.70

Scholarship: The Scholarship program was started in 1992 in honor of Rhoda Greenup. Rhoda managed the organizations newspaper and for her efforts the Board of Directors started the account with revenue generated

from her sales. Each year youth involved with a member snowmobile club and that have taken the youth certification course, can apply for a scholarship. Scholarships are awarded based on the interest earned annually.

<u>Name</u>	<u>Club</u>	<u>City</u>	<u>Amount</u>
Amanda Cole	Sheyenne Sno-Drifters	Valley City	\$400.00
Chris Klie	Valley Snow Drifters	Grafton	\$400.00

Ski-Doo Million Dollar Club Program: In 2009, BRP started a program to promote clubs and help provide them financial assistance. Clubs receive financial assistance by completing a Ski-Doo Million Dollar Club Program certificate and delivering it to a local Ski-Doo dealership by November 15th. The following clubs Receive grants:



<u>Club</u>	<u>City</u>	<u>Amount</u>
Beaver Valley Snow Goers	Strasburg	\$10.00
Dakota Trailblazers	Minot	\$110.00
Gasmann Coulee Cruisers	Burlington	\$190.00
Lake Region	Devils Lake	\$230.00
Magic City Driftbusters	Minot	\$180.00
Red River Snowmobile Club	Grand Forks	\$60.00
Rough Rider Snowmobile	Bismarck	\$50.00
Rural Cass	Casselton	\$10.00
Turtle River Roughriders	Manvel	\$10.00

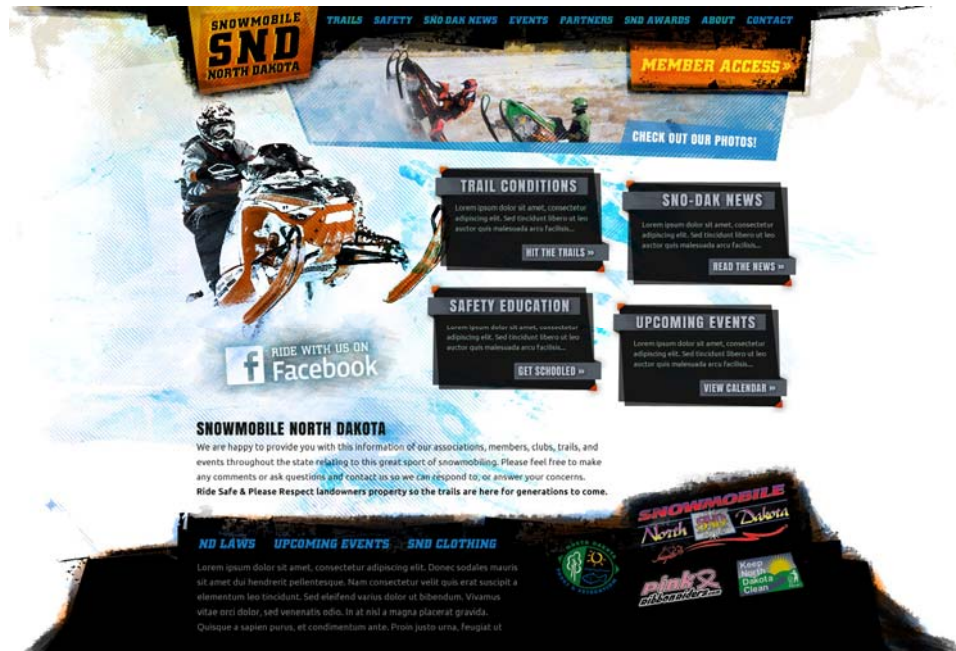
Marketing: The snowmobile program has made a couple changes regarding promotion of the program. It has been fortunate to partner with the American Council of Snowmobile Associations (ACSA) and Klim regarding new marketing opportunities. The goal is to education users on the riding opportunities in North Dakota and members on new programs and opportunities for the local snowmobile clubs and trails. As these opportunities continue to grow with the program, it's a goal to combine their features providing numerous marketing opportunities to report the latest in the industry.

Constant Contact: ACSA and Klim have partnered together to provide state snowmobile associations with the opportunity to use Constant Contact free of charge. The online newsletter account was created in the fall and setup in December 2010. Announcements, PSA's and weekly trail reports are just a few of the e-newsletters created this past season. In the future, the program hopes to use the program to provide monthly e-newsletters, a commutation tool for groomer operators, legislation updates, and safety education.

Facebook: Snowmobile North Dakota created a Facebook account in December 2010 to provide instant information to the organizations followers. It's been a way of providing updates on the latest programs being offered to the club, a PSA tool, deadline reminder and creating excitement by posting pictures from events and snow in the state.

Sno-Dak News: The Sno-Dak News continues to be a successful tool for the organization. This past season the magazine was redesigned to have an industry look and a Product Review section was added providing direction information on new products or feature products to the readers. Feature writers were also used when spacing allowed generating new excitement for the magazine. In preparation for the upcoming season, the program has research e-magazine opportunities. E-magazines are more interactive and provide direct marketing for advertisers since readers can visit the company's website at the click of a button.

Website: The North Dakota Parks and Recreation Department updated its website and launched it in February of 2011. This new website provides a snowmobile button directing traffic to the latest information on snowmobiling in the state. Topics include: where to ride, laws and registration, safety class information, and helmet safety. Snowmobile North Dakota is also in the process of updating its website. The organization awarded Silicon Plains, LLC the contract to rebuild the site in June 2011 with a “Go Live” date of September 2011. The direction for the new site is to create bullet points for key subjects including: membership access, safety education, Sno-Dak News, trail conditions, and upcoming events.



Sustaining Marketing Opportunities: The snowmobile trail program continues to work with Keep ND Clean and Pink Ribbon Riders which has helped provide marketing for ND’s snowmobile trails. Snowmobile North Dakota continues to attend snow shows such as Hay Days and SleddinXpo. This past year two events were added to the snow show tour including the ISOC Races and Parks Day at the Capital. ISOC stands for the International Series of Champions and the organization allows Snowmobile North Dakota to promote the state trails. Parks Day at the Capital gave state Legislators a firsthand opportunity to learn more about the state trails and the hard work placed into them.



North Dakota Snowmobile Program Strategic Plan 2008-2012: In 2007, the snowmobile trail program hired Agency Mabu to conduct research in the development of a strategic plan. The snowmobile program reevaluates the plan and develops new program directives and goals every five years. The strategic plan was based on a thorough assessment of market trends, as well as input from the North Dakota Parks and Recreation Department and Snowmobile North Dakota. Key leaders in the assessment process included state agency officials, association board members, staff, volunteers and significant representatives from affiliate snowmobile clubs. Each year the North Dakota Parks and Recreation Department staff and Snowmobile North Dakota Board of Directors review the plan to determine program achievements and select new directives and goals for the upcoming season. Here is a list of achievements from the past season.

2010-2011 Strategic Plan Achievements		
Directive, Goal	Description of Directive	Achievement
1, 1	Improve management tools within the program.	Updating the organizations communication tools (Constant Contact & Facebook)
1, 6	Continue to build upon the positive working relationship between the North Dakota Parks and Recreation Department and Snowmobile North Dakota.	NDPRD Recreation Division hosts biweekly team meetings which SND is invited to attend. SND Officers and NDPRD Recreation Division Manager host quarterly conference calls. Provide NDPRD an opportunity to speak at the annual meetings so the membership is aware of whom SND is working with. NDPRD helps with classroom training at the convention. Include NDPRD staff in SND's committee meetings.
2, 2	Improve upon the management and resourcefulness of current signing practices.	Placed focus on regulatory and assurance signs and minimized warning signs needed on the trail system. Started researching signing options for ice warnings/hazards.
2, 4	Effectively maintain trail system.	Created an Emergency Trail Change form; allowing trail systems to deal with trail maintenance emergencies in the fall of the season such as water hazards.
2, 5	Effectively manage equipment maintenance, usage and storage.	The SND Trail Program created a line item in the budget to cover \$300/grooming unit for summer storage ensuring all machines are stored during the summer to help with track deterioration.
4, 1	Develop a collaborative annual marketing plan to coordinate and co-brand the efforts of Snowmobile North Dakota and the North Dakota Parks and Recreation Department.	NDPRD purchased an enclosed trailer to promote snowmobile safety education.
4, 4	Continue moving in a positive direction with the Sno-Dak News magazine. Consider expanding to include more variety in content.	Developed a new section called Product Review highlighted new products or product education. Readers and advertisers both appreciated the opportunity to learn and promote. Redesigned the look to give it a more industry feel.
4, 5	Establish and implement a set of website guidelines for Snowmobile North Dakota and the North Dakota Parks and Recreation Department. Determine and designate specific information best suited to come from each organization.	NDPRD > Where to ride, Safety Educations and basic trail information. SND > Detailed trail information and conditions, Guidelines to maintain/operate a snowmobile trail, club information and marketing.
5, 2	Improve and expand upon the communication efforts, methods and mediums between the Snowmobile North Dakota board, trail associations and club members.	Conducted trail meetings with each region to provide updates, review policies and discuss concerns.
5, 3	Increase frequency of board meetings. Explore alternatives to face-to-face meetings to decrease spending and travel costs.	Started using the committee's more increasing meeting frequency but at a reduced cost. The committees meet by conference call or during scheduled Board meetings.
5, 6	Explore the possibilities of engaging OHV enthusiasts in terms of increasing Snowmobile North Dakota membership.	Met with other states to determine how the OHV and snowmobile organizations coexist. Determined a list of needs and potential opportunities. Completed an inventory of national organizations that exist on the OHV side in order to become more educated on OHV opportunities and programs.
5, 7	Educate the current Snowmobile North Dakota membership on the evolution of the organization from a social club to a business.	Wrote more articles in the Sno-Dak News, Evolving the website, provided educational opportunities at the annual meeting, conducted trail meetings with each region.



Partnerships: Snowmobile North Dakota continues to partner with Keep ND Clean to promote the “Pack it In, Pack it Out” campaign on the state snowmobile trails.

Youth Program: Youth attending a snowmobile safety class hosted by the Department receive the ND snowmobile trail programs promotional folder obtaining information on laws, trail maps, ISMA's Safe Riders program and SND. In 2010, SND awarded its first Young Snowmobiler of the Year award. SND is also working with USCC and Keep ND Clean on developing youth programs for the state.



Program Elements

Enforcement: (Section Submitted by Erik Dietrich, North Dakota Parks and Recreation's Motorized Recreation Coordinator) The state had its 3rd consecutive great year for snowmobiling! The snow was plentiful although with it coming earlier in the year, the state had more issues with waterways not freezing over. We conducted nine trail enforcement checkpoints of the thirteen scheduled. Because of weather and condition issues, four were canceled. Enforcement checkpoints included the state ride in Rugby, Pink Ribbon Ride at Lake Metigoshe, Ft. Ransom Retro Ride, Park River, Granville, Snowfest in Edinburg, Snowjam in Mapleton, Forest River and Rugby Bunny Run. Total number of snowmobiles checked on the trail was down from last year at 575. Fewer citations were written than the last couple of years, but registration numbers are up so I think we are seeing a very positive outcome of increased enforcement. 21 citations were given for registration violations, 12 warnings given and 14 Out-of-state trail and lands access permits were sold at these events with another 175 being purchased online.

Accidents: This year a total of 17,691 snowmobiles were registered in the state and only two accidents were reported to the Snowmobile North Dakota office. North Dakota does not have a law requiring snowmobile accidents to be reported. Information outside of the following table is not obtained such as if alcohol was a factor, etc.

Reported Fatalities	Reported Accidents	Registered Snowmobiles
1	0	17,691

Legislation: The snowmobile trail program didn't pursue any changes during the 2011 legislative session. Three changes affected the snowmobile section of the North Dakota Century Code. A second offense SUI (snowmobiling under the influence) is now classified as a misdemeanor instead of an infraction. Statewide littering fines increased from \$25 to \$100. The states Recreational Immunity Act granting coverage to landowners for recreational purposes was also strengthened. Under the old law, the landowner was protected if a user entered the property for recreational purposes but was not protected if a service provider entered the property to provide assistance to the recreational user. The reason the service provider was not covered was because they didn't enter the property for recreational purposes. The new law protects the landowner in both situations. ND's next legislative session will be in 2013. The snowmobile trail program is considering several bills for the 2013 session including increasing the snowmobile registration fee and safety fee.

Out-of-State Permit: (Section Submitted by Erik Dietrich, North Dakota Parks and Recreation's Motorized Recreation Coordinator) The out-of-state permits sales are down substantially from last year. Part of that is from the MichCanSka event which ran through our state last year boosted our numbers. That is something we need to work on for this coming season. Overall, we had another great snowmobile season.

Safety Education Program: (Section Submitted by Matthew Gardner, North Dakota Parks and Recreation's Outdoor Recreation Educator) The ND Parks & Recreation Department conducts the snowmobile certification classes in the state. This past season, 391 youth (12 years of age and older) were certified. The safety simulator had another great year traveling around North Dakota to safety fairs, safety education classes and schools, educating proper riding practices to our youth and even some adults. The Department also directed a helmet safety campaign that featured a 30 second television PSA this past season. The campaign encouraged parents and youth to wear properly fitted snowmobile helmets. Youth now go to snowmobilecourse.com to get their snowmobile certification online. The Department issues the certification cards once they pass the online course. Snowmobilers can still receive their certification at classroom safety courses held throughout the state starting in October and can now register online for those classes on the Department website. The Department purchased a new safety trailer and is excited to use it this coming snowmobile season.

Volunteer Hours: The volunteer efforts needed to maintain snowmobile trails and promote the recreation in a positive, family oriented and fun manner are massive and considered added value to the state snowmobile trail program. This information assists the snowmobile trail program in applying for grants and lobbying for legislation.

On average one club donates 772 hours a season to maintain the state snowmobile trails and promote the recreation through events. That's a total of over 30,000 hours per season. If the state snowmobile trail program paid each volunteer a maintenance workers minimum wage, the program would spend roughly \$400,000 a season for trail maintenance alone. The volunteer efforts are truly amazing, making the volunteers the heart and soul of ND's snowmobile trail program.

The trail program operates on an average budget of \$274,500 annually. The budget fluctuates with the snowmobile registrations, so as the registration numbers go up or down so does the trail programs operational budget. Due to the volunteer efforts in ND, the state snowmobile trail program can place the registration funds back on the ground for trail maintenance. Providing better riding opportunities for all enthusiasts!

2010-2011 SND Volunteer Hours

Club Volunteer Hours								
Club	Trail Association	# of Volunteers	Grooming Hours	Trail Prep. Hours	Meeting Hours	Event Hours	Donations	Total
Northern Lights Trailblazers	North Cenral Trail Association	25	105	297	371	60	\$400.00	833
Dakota Trailblazers	Sno-Trails	11	179	186	386	1280	\$1,585.00	2,031
Magic City Driftbusters	Sno-Trails	5	25	59	68	165	\$700.00	317
Gasmann Coulee Cruisers	Sno-Trails	16	25	220	443	665	\$0.00	1,353
Ridge Runners	Red River South	25	184	197	218	50	\$462.00	649
Rural Cass	East Central Valley Trail Association	6	109	276	212	233	\$0.00	830
Southern Valley Trail Riders	Southern Valley Trail Riders Association	11	227	205	257	23	\$0.00	712
Missouri Valley Trail Association	Beaver Valley Snow Goers	11	33	176	371	82	\$662.00	662
Sargent County	Sargent County Trail Association	12	126	110	36	120	\$0.00	392
Sheyenne Sno-Drifters	Sheyenne Valley Trail Association	15	26	177	185	46	\$0.00	434
Cattail Sno-Riders	Cattail Trail Association	8	125	104	45	0	\$0.00	274
Total		145	1,164	2,007	2,592	2,724	3,809	8,487

	Trail Association Volunteer Hours							
	Trail Association	# of Volunteers	Grooming Hours	Trail Prep. Hours	Meeting Hours	Event Hours	Donations	Total
	North Cenral Trail Association	25	105	297	371	60	\$400.00	833
	Sno-Trails	32	229	465	897	2,110	\$2,285	3,701
	Red River South	25	184	197	218	50	\$462.00	649
	East Central Valley Trail Association	6	109	276	212	233	\$0.00	830
	Southern Valley Trail Riders Association	11	227	205	257	23	\$0.00	712
	Beaver Valley Snow Goers	11	33	176	371	82	\$662.00	662
	Sargent County Trail Association	12	126	110	36	120	\$0.00	392
	Sheyenne Valley Trail Association	15	26	177	185	46	\$0.00	434
	Cattail Sno-Riders	8	125	104	45	0	\$0.00	274
	Total	145	1,164	2,007	2,592	2,724	3,809	8,487

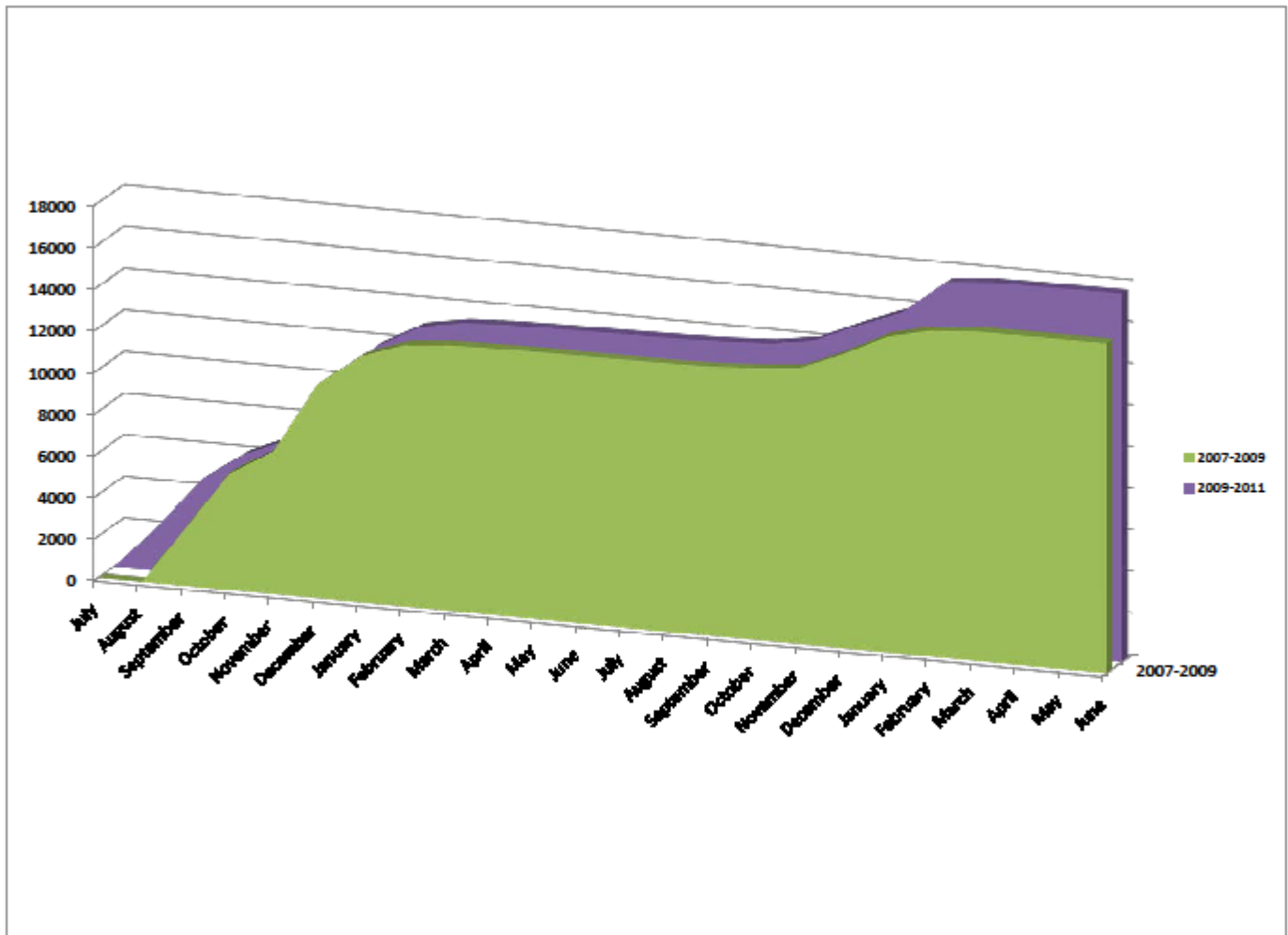
Historical Volunteer Hours		2010-2011 Estimated Volunteer Hours	
2010-2011 Total Volunteer Hours:	8,487	Average Volunteer Hours/Club (based on 39)	772
2009-2010 Total Volunteer Hours:	5,231	Total Volunteer Hours Statewide:	30,108
2008-2009 Total Volunteer Hours:	6,348	Average Wage for Maintenance Workers:	\$13.32
2007-2008 Total Volunteer Hours:	5,232		



Fiscal Report

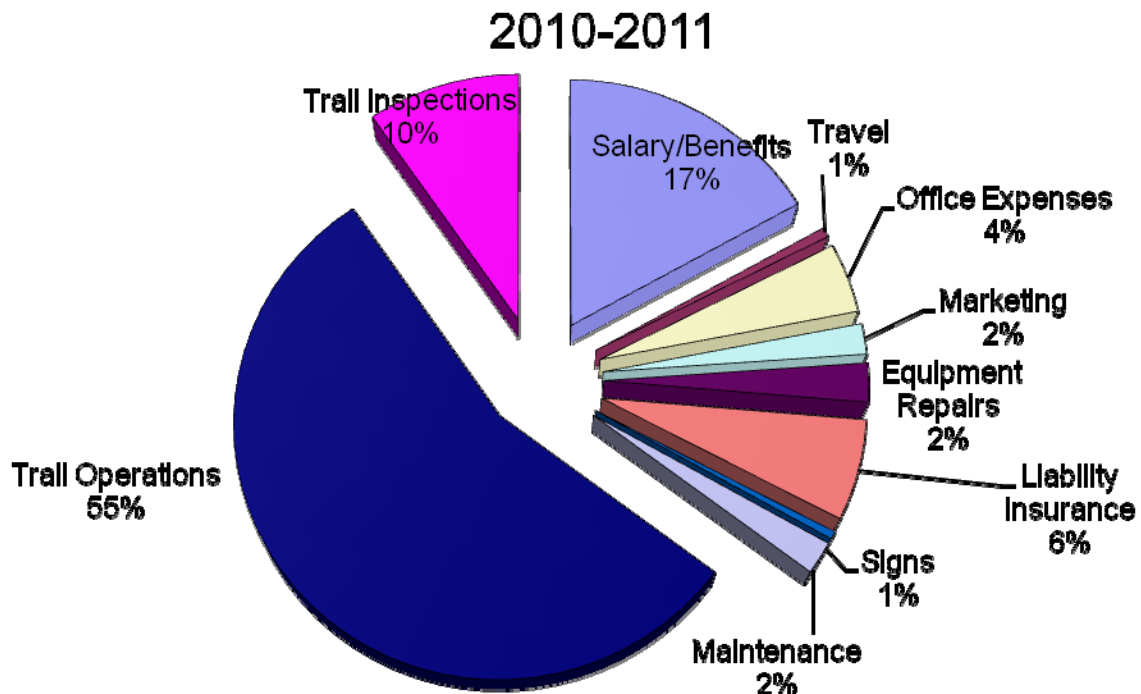
Snowmobile Registrations: Registrations in North Dakota are collected on a biennial basis and the current biennium comes to a close on June 30, 2011. A total of 17,691 snowmobiles were registered in the state. In comparison to the previous biennium, this is an increase of approximately 12%.

Total Snowmobiles Registered



2010-2011 Snowmobile Program Expenditures

The following chart reflects the total expenditures for each line item in the snowmobile trail fund budget that is managed by the Snowmobile North Dakota Trail Program. When establishing the snowmobile trail program budget, the goal is to spend the majority of the funding on trail operations. Approximately 55% of the expenditures were used to maintain the trail system in the 2010-2011 season. The maintenance includes operator and maintenance payroll, fuel, equipment maintenance and repair expenses. Trail operation expenses increased 2% from last season. For the past two seasons, the trail operation expenses have increased 2% annually. This is considered an achievement since the trail program was able to find means of increasing funding for additional trail expenses.



Certain expenses are unavoidable when operating snowmobile trails. Each trail system requires insurance, signing materials, land leases and equipment whether the system opens or not. At a minimum it costs \$114,000 to maintain one state trail system before groomer operations even began to secure these mandatory expenses. The following figures are average based on the entire North Dakota snowmobile trail system. The average increased \$4,000 from last season.

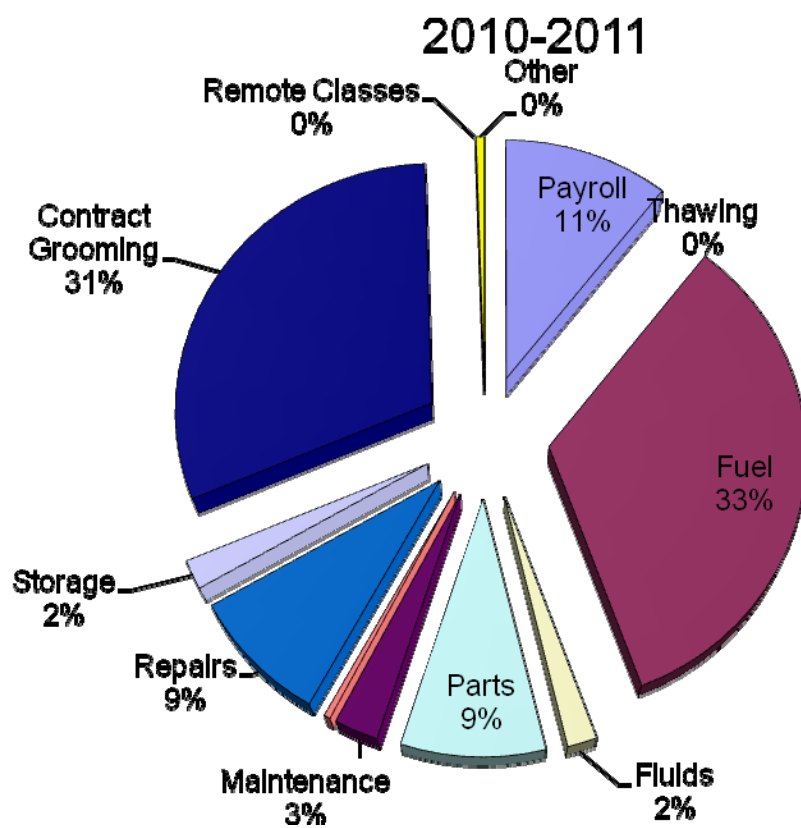
Annual Expenses Associated w/Snowmobile Trails			
<u>Description</u>	<u>Per</u>	<u>Cost</u>	<u>Cost Based on 100 Miles</u>
Annual Trail Liability Insurance Policy	Trail Association	\$1,010.72	Covers entire Association
Trails Signs (Approximately 20 signs)	1 Mile	\$100.00	\$10,000.00
Estimated Annual 5% Trail Sign Replacement Cost	1 Mile	\$5.00	\$500.00
Trail Maintenance/Grooming	1 Mile	\$9.36	\$916.00
Average Annual Land Lease Cost	Trail Association	\$73.00	Covers entire Association
State Grooming Equipment	Trail Association	\$112,071.43	N/A
Average Fuel Costs	Trail Association	\$2,871.48	Covers entire Association
Average Groomer Operator Payroll Costs	Trail Association	\$914.56	Covers entire Association
Total Fixed Annual Trail Expenses	Trail Association	\$114,069.71	plus grooming & signs

Total Trail Expenditures

The following chart displays how the trail operation expenses of 53% were distributed. Contract groomers are paid a flat fee for operations. Due to this, the trail program doesn't see the direct costs the trail system incurs. The remainder of the expenses are direct expenses state equipment incurs during the season.

The largest expense in the 2009-2010 season was contract grooming; fuel expenses were the second largest expense. Due to increased fuel costs, fuel expenses surpassed contract grooming expenses this year. Contract groomers were affected by the increased fuel costs but the trail program isn't aware of the actual figures.

For three consecutive years, payroll remains as the third largest expense. State equipment Groomer Operators receive \$9/hour to operate the machinery. The national average hourly payroll rate is \$15/hour for heavy duty equipment operators. A total 2,187.9 hours were spent behind the wheel of a groomer maintaining trails this season, for a total expense of \$12,803.80. Thanks to groomer operators willing to accept a reduced rate, the program saved \$20,000 in payroll expenses. This season, groomer operators really stepped up and volunteered their time. With fuel costs on the rise, several operators donated their time to maintain the trails, so trail budgets could help with the additional fuel costs. This groomer operators donated about 1,000 hours or \$6,400 towards fuel expenses for the trail systems. The state snowmobile trail program is extremely fortunate to find these dedicated individuals.

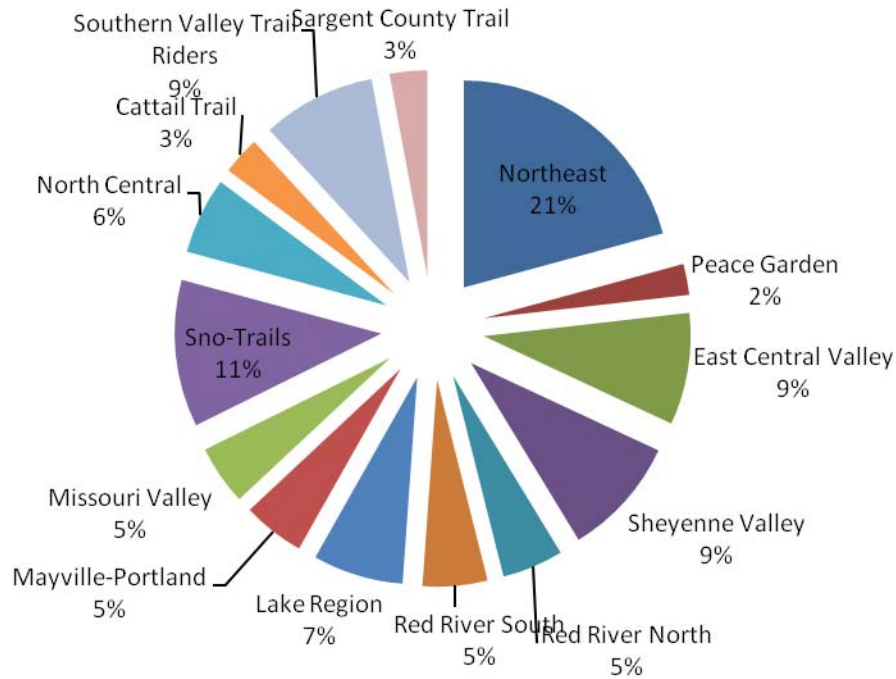


Benchmark Funding Program

The Benchmark Funding Program was created to reimburse trail associations for volunteer efforts outside of grooming. Those efforts include sign installation, removal of brush and trimming of trees and brush. The program is distributed in a series of three benchmarks and funding is reimbursed after the associations perform the tasks required to complete each benchmark. The second benchmark is reimbursed based upon actual grooming expenditures, so receipts are needed for reimbursement. The first and third benchmarks are based on performance and not actual expenses incurred maintaining the trail system. The funding for each benchmark comes from the trail associations' annual budgets and its split into three percentages.

First Benchmark	Second Benchmark	Third Benchmark
40%	50%	10%
Sign Installation, Grubbing	Grooming	Equipment Maintenance, Sign Removal

2010-2011 Benchmark Expenses



Comparison of Year End Snowmobile Trail Expenditures

All 14 trail systems were able to open for a second consecutive season. With fuel costs on the rise, trails systems were required to review management expenses and techniques to keep costs at a minimum. Payroll expenses were reduced drastically to help cover the additional costs of fuel. Trail systems achieved reducing the payroll expense by groomer operators donating their time to run the equipment. Groomer operators donated over 680 hours saving the program over \$6,000.

The snowmobile trail program adopted the GPS miles for each state trail program for the 2010-2011 season. This reduced the miles of trail by 553.5; a remaining total of 2,865.5 miles. By reducing the number of miles of trail, the snowmobile trail program was able to get a better picture of the number of times (passes) each trail was groomed in its entirety.

The following chart reflects annual trail operations only and doesn't include the administrative costs related to the state snowmobile program.

Season	Miles	Hours	Payroll	Fuel	Parts	Maint.	Repairs	Contract Miles	Contract Grooming	Total	Cost/Mile	# of Passes
2006-2007	9,422.79	1,546.5	\$11,920.72	\$17,745.35	\$6,847.73	\$2,445	\$22,528.11	1,683	\$16,830.00	\$94,347.25	\$123.72	35.57
2007-2008	12,569.4	1,650.68	\$13,352.13	\$35,445.25	\$2,737.52	\$3,401	\$10,168.12	3,004	\$30,040.00	\$158,152.87	\$103.07	58.15
2008-2009	18,447.35	2,553.80	\$17,844.76	\$35,558.24	\$7,983.68	\$2,130	\$8,679.49	3,352	\$33,520.00	\$169,208.51	\$132.69	72.37
2009-2010	16,652.05	2,367.10	\$19,227.21	\$41,365.82	\$3,876.54	\$3,460.56	\$6,545.46	4,501	\$45,010.00	\$182,397.69	\$143.74	71.72
2010-2011	15,220.10	2,187.90	\$12,803.80	\$40,200.78	\$10,562.65	\$3,242.87	\$10,354.44	3,918	\$39,180.00	\$188,705.31	\$127.23	88.03

Snowmobile Program Funding for North Dakota

Annually, Snowmobile North Dakota compiles a finance survey for the International Association of Snowmobile Administrators (IASA). This document reflects the information listed below for each snowmobile jurisdiction in the United States. North Dakota's information has been compiled in one document to reflect the past several seasons and the funding the snowmobile program has received. The state snowmobile trail system's main focus is to maintain the current state trail system in a more efficient manner.

Compiling this information on an annual basis provides an inaccurate report since North Dakota's snowmobile trail program operates on a biennial basis. The State Tax Commissioner determines a Gas Tax Rate based on gas produced in a previous year. This rate is taken times the number of current snowmobiles registered times 30 gallons of fuel. Since snowmobile registrations are collected biennially, the first year gas tax revenue is always considerably less than the second year in the biennium. Other revenue includes funds from safety classes, non-resident passes sold annually and a \$5 safety fee collected by dealers selling new and used snowmobiles.

IASA Revenue by Category: North Dakota							
Year	Trail Miles	RTP Funds	Registration Revenue	Gas Tax Revenue	Other Revenue	TOTAL REVENUE	Revenue per Mile
2003-2004	3,321	\$171,234	\$55,651	\$80,218		\$807,967	\$243
2004-2005	3,500	\$125,473	\$317,837	\$106,735	\$3,824	\$553,869	\$158
2005-2006	3,650	\$143,139	\$497,070	\$77,591	\$3,170	\$720,970	\$198
2006-2007	3,650	\$175,041	\$571,905	\$103,797	\$4,025	\$854,768	\$234
2007-2008	3,496	\$163,200	\$449,255	\$71,187	\$3,640	\$687,282	\$197
2008-2009	3,419	\$265,000	\$556,347	\$96,980	\$5,431	\$923,758	\$270
2009-2010	2,853	\$221,198	\$471,693	\$67,420	\$11,575	\$771,886	\$271
2010-2011	2,866	\$140,000	\$626,757	\$101,513	\$26,400	\$894,670	\$312
Total	3,344	\$1,404,285	\$3,546,515	\$705,441	\$58,065	\$6,215,170	\$235
	Average						Average

The following document compares North Dakota to all of the other snow jurisdictions in the United States. North Dakota manages roughly 3% of the nations snowmobile trails and generates one of the lowest revenue per mile rates. The columns titled user permit and other revenue are funds collected through other resources other than taxes. Snowmobile jurisdictions have slowly added these programs in the past several years to increase funding available for snowmobile trail maintenance. The alternative revenue sources have been a great way to thrive in the industry considering increased costs for insurance, signing materials, equipment and fuel.

IASA Revenue by Category: United States

State	Tail Miles	RTP Funds	Registration Revenue	Gas Tax Revenue	Other Tax Revenue	User Permit Revenue	Other Revenue	Total Revenue	Revenue per Mile
Idaho	5,600	\$440,000	\$1,148,000	\$550,000	\$20,000			\$2,158,000	\$385
Illinois	2,500	\$775,860	\$200,000					\$975,860	\$390
Indiana	200		\$100,000					\$100,000	\$500
Iowa	5,000	\$790,000	\$550,000			\$17,750		\$1,357,750	\$272
Massachusetts	1,100					\$279,240	\$40,000	\$319,240	\$290
Michigan	6,142	\$702,000	\$1,178,202	\$2,326,000		\$5,141,291	\$4,200	\$9,352,193	\$1,459
Minnesota	21,209	\$1,647,489	\$3,849,062	\$6,201,698		\$2,241,261	\$497,336	\$14,436,846	\$681
New Hampshire	7,300	\$330,000	\$3,700,000	\$1,400,000				\$5,430,000	\$744
New York	10,512	\$808,813	\$5,552,582				\$1,760,420	\$8,121,815	\$773
North Dakota	2,866	\$140,000	\$626,757	\$101,513	\$26,400			\$894,670	\$312
Oregon	6,410			\$820,000				\$820,000	\$128
Pennsylvania	1,687	\$450,000	\$516,666	\$1,000,000				\$1,966,666	\$1,166
Utah	1,541	\$209,200	\$150,040	\$359,700	\$365,729		\$144,799	\$1,229,468	\$798
South Dakota	1,200	\$160,000	\$104,800	\$133,350		\$35,000		\$433,150	\$361
Vermont	4,745	\$491,932	\$932,500	\$148,000		\$1,710,105	\$30,000	\$3,312,537	\$698
Washington	3,000	\$180,000	\$891,268	\$856,100	\$0	\$0	\$0	\$1,927,368	\$642
Wisconsin	18,716		\$2,475,400	\$3,494,048	\$1,397,619	\$406,485	\$0	\$7,773,552	\$415
Wyoming	2,200	\$1,886,000	\$1,353,314	\$532,000				\$3,771,314	\$1,714
Total:	101,928	\$9,011,294	\$23,328,591	\$17,922,409	\$1,809,748	\$9,831,132	\$2,476,755	\$64,380,429	\$11,728

Equipment

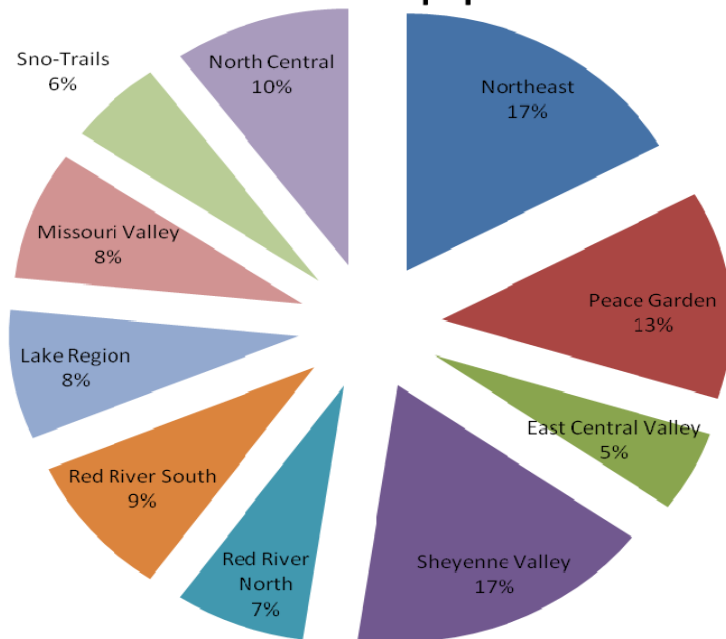
The snowmobile trail program manages over \$1.5 million dollars in equipment; operating 14 Tuckers, 18 implements (drags), a couple snowmobiles and trail grubbing equipment (UTV's, mowers, trailers). This is a phenomenal achievement considering we operate on a budget of less than \$1 million annually. Tight budgets cause the ND snowmobile trail program to thrive on volunteer efforts and making sure the equipment receives the best maintenance to ensure longevity in the program. The equipment fleet has been established because of the existence of the Recreational Trail Program and the grant opportunities it has provided. ND has secured enough funding through grants to unsure equipment updates for the next two years but is at a loss on how it will succeed afterwards should the Recreational Trail Program no longer be in existence. Due to this, the ND snowmobile trail program is researching alternative funding sources and grants to assist with future trail operations.

Grooming Obstacles: The early snow and late freeze brought more struggles this year than last year. ND is extremely proud of its volunteers for taking the extra precautions needed to deal with thin or lack of ice. Only one incident occurred this season with a groomer breaking through the ice and proper rescue methods kept costs down and all involved safe. The volunteers were out examining the trails in advance trying to plan for ice issues. Due to the amount of water hazards, 7 trail systems had to conduct emergency trail changes providing a safe environment for the users. With waterways changing, 4 of the changes were permanent. 5 of the trail systems were not able to open until mid January due to the late freeze. Considering this and the lack of moisture in February, the trail systems hustled to groom over 20,000 miles of trail.

2011 Snowmobile Trail Program 10 Year Equipment Plan

	ICN Number	Description	Serial #	Location	Replacement Year	Current Value
1	04803	1999 Tucker Terra	2099R331	Churchs Ferry	2011	\$70,000.00
2	04804	2001 Tucker Terra	2001R462	Horace	2011	\$80,000.00
3	04807	2002 Tucker Terra	2002R613	Rugby	2012	\$85,000.00
4	04814	2002 Tucker Terra	2002R452	Minot	2012	\$85,000.00
5	00051	2004 Tucker Terra	2004R714	Bottineau	2013	\$90,000.00
6	04851	2005 Tucker Terra	2005R797	Cavalier	2014	\$100,000.00
7	04876	2006 Tucker Terra	2006R863	Grafton	2015	\$115,000.00
8	04875	2006 Tucker Terra	2006R864	Rolla	2016	\$115,000.00
9	04893	2007 Tucker Terra	2007P0711	Jamestown	2017	\$120,000.00
10	04927	2008 Tucker Terra	2008R165	Bismarck	2018	\$127,000.00
11	04937	2008 Tucker Terra	2008R168	Devils Lake	2018	\$127,000.00
12	00197	2009 Tucker Terra	2009P259	Fordville	2019	\$140,000.00
13	00213	2010 Tucker Terra	2010R260	Ft. Ransom	2020	\$150,000.00
14	00255	2011 Tucker Terra	2011R426	Fairdale	2021	\$165,00 0.00

2010-2011 State Equipment Fleet



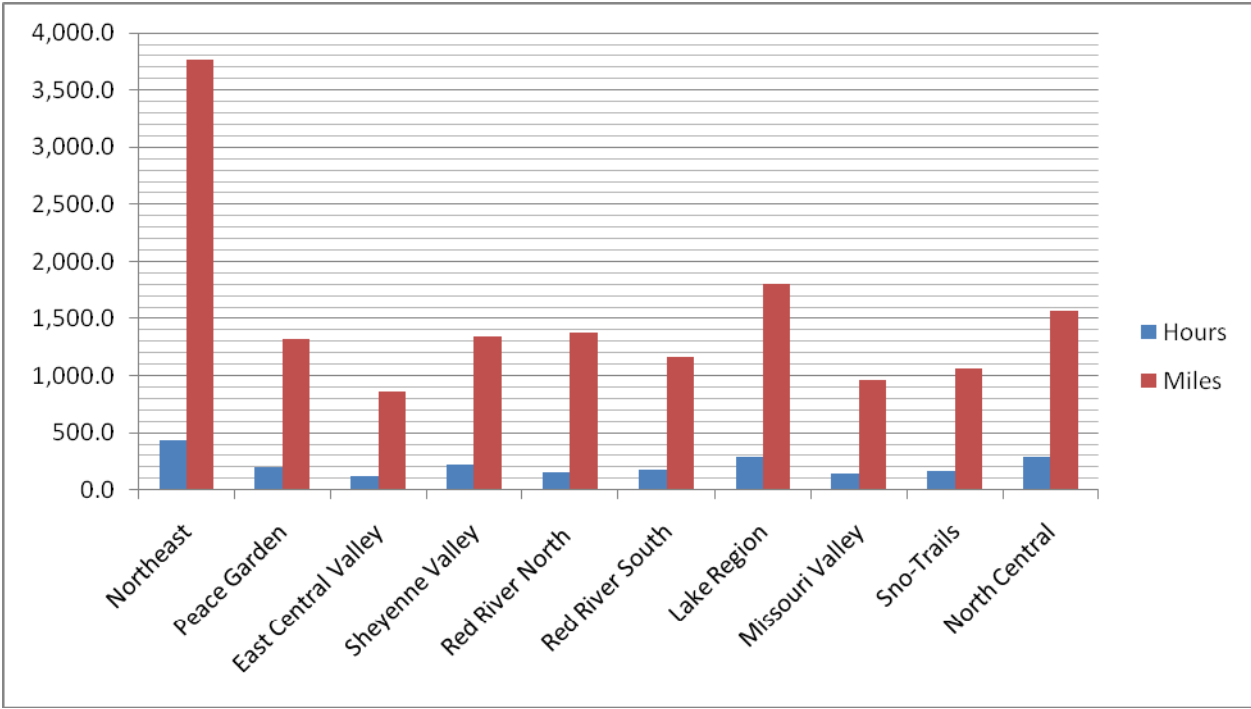
Equipment Locations: Several factors are considered when placing equipment in the state. These factors include: miles of trail in the system, terrain (wooded areas versus right-of-ways) and the hours/miles placed on the machine during a season. Each groomer should maintain approximately 200 miles of trail.

The following trails operate two pieces of state equipment: North Central, Northeast, Peace Garden and Sheyenne Valley.

The following trails operate one contract and one state machine: East Central Valley, Red River South and Sno-Trails.

Starting this season, the Equipment Committee is reviewing the current equipment locations based on the miles of trail in the system, the hours placed on a machine annually and the potential to share equipment between connecting trails to eliminate contract grooming.

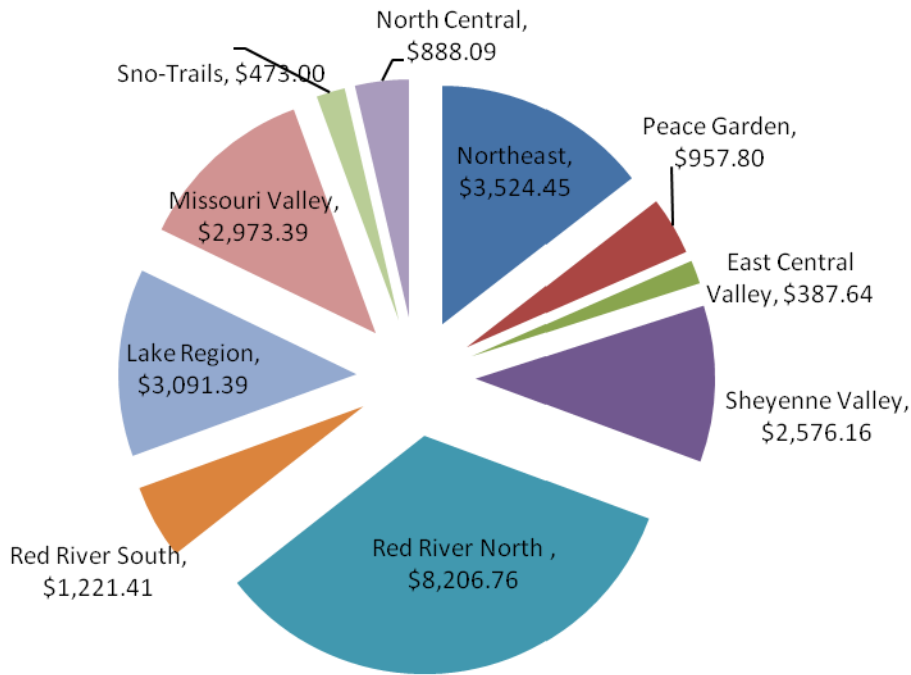
Hours/Miles: Starting in the 2009-2010 season, the Equipment Committee started graphing the hours and miles placed on the equipment in each of the associations. For two seasons in a row, the Northeast Trail has placed the most hours and miles on the state equipment than any other system. The remainder of the systems place an average of 1,000 miles or 150 hours.



Repairs: Equipment repairs were considerably less than last season. The Equipment Committee used remaining trail program funding to assist with equipment repairs. The Red River North trail system chooses to use a certified shop to maintain the state equipment. The shops rates to repair are \$80/hour compared to the trail programs rate of \$30/hour. This increases their repairs costs considerably compared to the other trail systems. The Lake Region trail system experienced problems with leaf springs

this past year. The problem was solved by adding bump stops to the springs that cushion the spring as it compacts over terrain. It was a great fix once the solution was found.

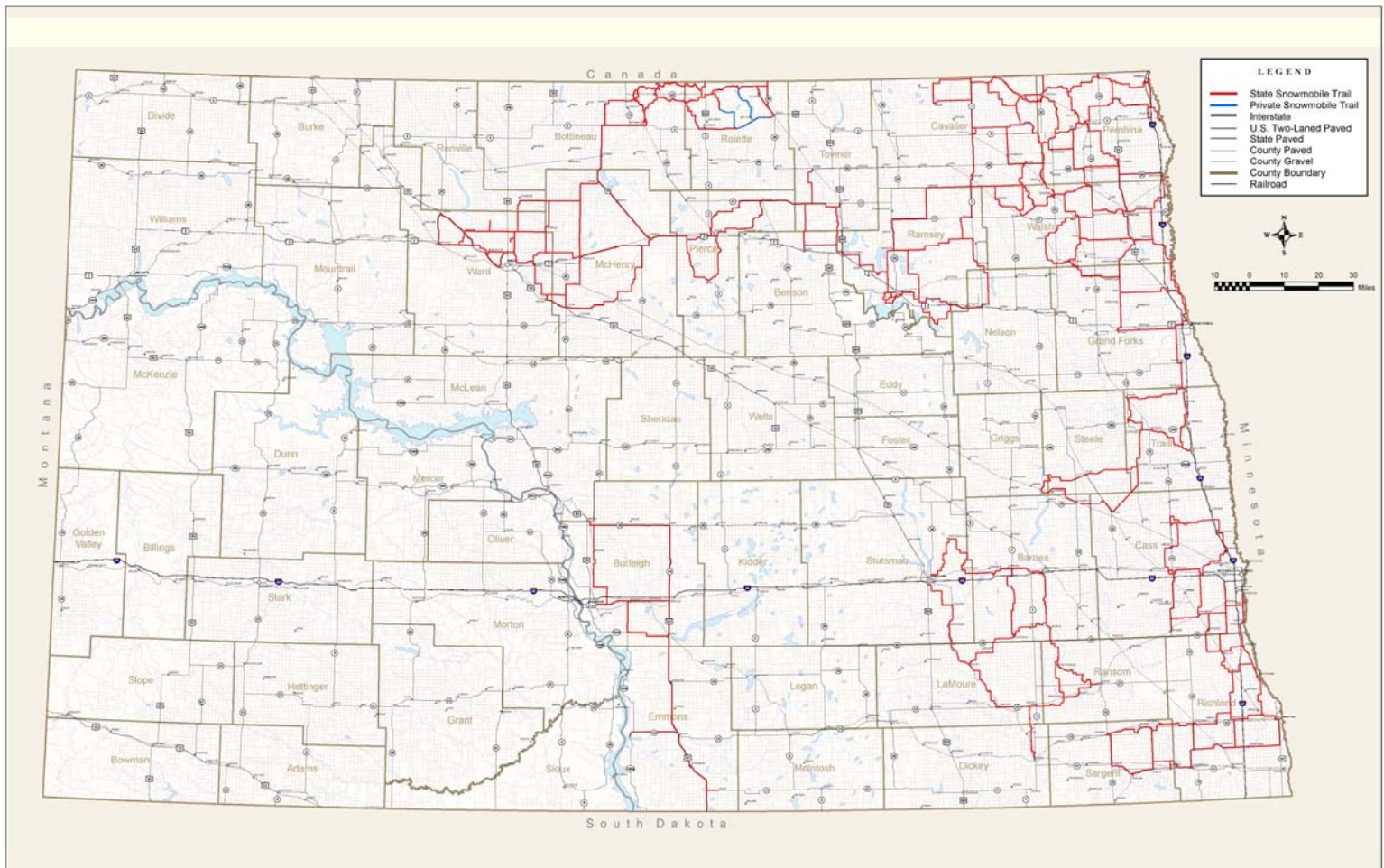
2010-2011 Equipment Repairs



With the excellent snow seasons, the equipment has been used more which has brought on additional repair expenses the past couple of years. The Equipment Committee does its best to stay informed and pass that information onto the groomer operators through training. Training opportunities are provided annually during the convention and at the request of the trail systems.

Trail Associations

Trails Systems: The snowmobile trail program works with 14 Trail Associations to manage 2,865.5 miles of trail. With the help of 17 state Trail Coordinators, the snowmobile trail program works with them on key trail management issues such as trail grubbing, signing, equipment, trail expenditure reports, managing groomer operators and their payroll, and any trail changes that may be encountered during the season. These 17 individuals volunteer their time to conduct these tasks simply because they have a passion for the recreation. The program is very fortunate to have such dedicated volunteers. The following map displays the locations of the trails in the state. Trail locations were developed and have been maintained based on volunteer efforts, snow conditions and local business support which helps each trail association survive annually.



Emergency Trail Changes: The past few years have created obstacles for trail establishment in preparation for the season. The trail program has dealt with everything from late harvests, lack of crop removal, termination of land easements and water hazards. Due to these obstacles, an Emergency Trail Change Form was adopted 2010 for trail systems to request immediate reroutes. These applications request the trail system to list the number of miles affected and if the change will be a temporary or permanent. In the fall of 2010, the trail program received seven emergency trail changes; four permanent and three temporary. The permanent trail changes existed in the following trail systems: Cattail, North Central, Peace Garden and Red River South and affected a total of eight miles. The temporary trail changes existed in the East Central Valley and Sheyenne Valley trail systems and only affected half a mile.

Snow Conditions: For two years in a row, all of ND's snowmobile trails have opened. ND works with 14 trail systems and manages a total of 2,865.5 miles of trail. The total amount of snow was up over 30% from last season. Areas all over ND

were beating records for the total amount of snow in one month. At one point, several trail systems had over 40” of snow on the ground which may be a small measure for some jurisdictions but it’s huge for ND. The snow came early, remained through January, February was dry and March closed with a bang.

Season	Miles Groomed	Fuel Expenses	Payroll Expenses	Equip. Maint./Repair Exp.
2010-2011	19,138.1	\$38,206.12	\$12,803.80	\$13,597.31
2009-2010	21,126	\$41,365.82	\$19,227.21	\$18,866.75

The mile of trail groomed is a tremendous achievement for the state snowmobile trail program. This winter provided ND with two obstacles: 1) early snow and a late freeze and 2) minimal grooming in the month of February due to lack of moisture. Considering trail systems started late and shut down operations for a month, trail operations were still very successful. Due to the rising fuel costs trail systems were doing whatever they could to keep costs at a minimum. The payroll expenses for the groomer operators decreased drastically although the hours from last season to this season stayed fairly consistent, only decreasing by 180 hours. Several trail systems found groomer operators willing to donate their time to maintain the state trails system. This is just one of the amazing qualities of ND’s trails.

North Dakota offers over 2,800 miles of snowmobile trail managed by 14 different trail associations. Here is a more detailed snow tracking report for each trail system during the period of December 1, 2010 – April 1, 2011.

Trail Association	Average Amt. of Snow (inches)	Average Recent Snowfall (inches)	Average Snow Depth (inches)	Total Snowfall	Temp. High	Temp. Low	Average Temp.
Northeast	11.6	1.6	5.3	27	14.2	3.7	9
Peace Garden	16.2	1.5	6.3	26	17.3	5.2	11.3
East Central Valley	17.9	2.3	9.1	39	19.2	4.4	11.8
Sheyenne Valley	15.1	2.2	6.9	33	19.5	7.9	13.7
Red River North	11.9	1.4	5.4	24	17.0	5.8	11.4
Red River South	12.2	1.9	5.4	32	18.5	4.9	11.7
Lake Region	21.9	2.4	9.2	41	17.1	3.6	10.4
Mayville-Portland	15.2	1.9	6.1	31	16.1	5.8	10.9
Missouri Valley	11.5	1.8	5.4	30	21.4	10.0	15.7
Sno-Trails	19.1	2.9	12.5	40	20.4	8.2	14.3
North Central	16.9	2.8	8.2	39	16.5	3.2	9.9
Southern Valley Trail Riders	18.9	2.9	8.6	47	18.6	6.4	12.5
Cattail Trail Association	17.9	1.8	8.0	31	18.7	6.0	12.4
Sargent County Trail	18.0	2.4	7.7	40	19.4	7.2	13.3
Average Statewide	16.0	2.1	7.4	34.3	18.1	7.1	12.0

2011 Trail Budgets: The following chart reflects the miles of trail each trail system manage and it’s corresponding budget. Out of the 14 trail systems, four systems keep track of trail expenses based on location versus establishing and managing the trail systems expenses as a whole. Entering the 2010-2011 season, a new funding formula was applied to each trail systems budget. Instead of basing the budgets on miles and the number of passes, the budgets received a 15% increase as a whole (annual dollars, repairs and signs). Entering future seasons, the trail system budgets will fluctuate based on the number of snowmobile registrations versus number of miles. This encourages each trail system to focus on maintain the miles of trail that receive lots of traffic and eliminating the remainder. It also encourages trail systems to promote snowmobile registrations because the more registrations means the more funds each trail system could have to work with in the future.

Trail Budget 2010-2011						
Trail Associations	Miles	Annual Dollars	Repairs	Signs	Total	Total By Trail
Northeast Trail	476	\$21,896.00	\$2,590.95	\$1,049.95	\$25,536.90	\$25,536.90
Peace Garden	198	\$9,108.00	\$1,759.50	\$616.98	\$11,484.48	\$11,484.48
East Central Valley						
Fargo	84.5	\$2,915.25	\$358.03	\$156.59	\$3,429.87	\$10,755.37
Casselton South	47.5	\$1,638.75	\$358.03	\$156.59	\$2,153.37	
Casselton North	67.5	\$4,657.50	\$358.04	\$156.59	\$5,172.13	
Southern Valley T. R.	136	\$9,384.00	\$0.00	\$431.25	\$9,815.25	\$9,815.25
Sheyenne Valley	286	\$9,867.00	\$1,959.60	\$927.48	\$12,754.08	\$12,754.08
Red River South						
Fordville	154	\$3,542.00	\$768.20	\$257.60	\$4,567.80	\$6,619.40
Grand Forks	39	\$1,794.00	\$0.00	\$257.60	\$2,051.60	
Red River North	146	\$5,037.00	\$1,138.50	\$377.20	\$6,552.70	\$6,552.70
Lake Region	216	\$7,452.00	\$1,219.00	\$870.55	\$9,541.55	\$9,541.55
North Central Trail						
Leeds	100.5	\$3,467.25	\$683.67	\$265.36	\$4,416.28	\$8,211.57
Rugby	82.5	\$2,846.25	\$683.68	\$265.36	\$3,795.29	
Mayville-Portland	74	\$5,106.00	\$0.00	\$194.35	\$5,300.35	\$5,300.35
Missouri Valley						
Bismarck	142.5	\$3,227.50	\$557.75	\$253.29	\$4,038.54	\$6,471.08
Linton	70.5	\$1,621.50	\$557.75	\$253.29	\$2,432.54	
Sno Trails - contract	175.5	\$8,073.00	\$0.00	\$366.56	\$8,439.56	\$13,981.12
Sno Trails - state	175.5	\$4,036.50	\$1,138.50	\$366.56	\$5,541.56	
Sargent County	90	\$3,105.00	\$0.00	\$215.63	\$3,320.63	\$3,320.63
Cattail Trailriders	104	\$3,529.50	\$0.00	\$280.60	\$3,810.10	\$3,810.10
Total	2,865.50	\$112,304.00	\$14,131.20	\$7,719.38	\$134,154.58	\$134,154.58

2010-2011 Trail Expenses: The following chart breaks down the core trail expenses per system and the miles groomed. A total of 19,138 miles of trail were groomed by contract and state equipment.

<u>Trail Association</u>	<u>Miles</u>	<u>Payroll</u>	<u>Fluids & Parts</u>	<u>Fuel</u>	<u>Maint.</u>	<u>Repairs</u>	<u>Contract Miles</u>	<u>Contract Grooming</u>	<u>Number of Passes</u>	<u>Cost/Mile</u>
Northeast	3,763.40	\$3,132.66	\$1,354.36	\$10,416.90	\$330.00	\$1,248.36	0	\$0.00	8.90	\$7.25
Peace Garden	1,319.40	\$763.17	\$598.61	\$3,326.51	\$45.00	\$1,050.00	0	\$0.00	6.94	\$7.68
East Central Valley	863.00	\$659.80	\$397.03	\$2,553.24	\$113.00	\$0.00	356	\$3,560.00	6.03	\$9.85
Shenney Valley	1,339.80	\$1,899.18	\$1,100.84	\$3,353.64	\$525.00	\$1,699.17	0	\$0.00	4.68	\$10.47
Red River North	1,375.30	\$1,165.35	\$2,082.82	\$3,693.96	\$917.37	\$4,566.91	0	\$0.00	9.42	\$10.92
Red River South	1,159.00	\$1,483.97	\$1,271.91	\$3,882.94	\$345.00	\$120.00	90	\$900.00	6.47	\$8.43
Lake Region	1,802.60	\$1,758.38	\$2,409.81	\$5,476.76	\$427.50	\$420.00	0	\$0.00	8.35	\$7.80
Mayville-Portland	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	445	\$4,450.00	6.01	\$14.59
Missouri Valley	966.40	\$862.88	\$2,775.23	\$959.15	\$105.00	\$150.00	0	\$0.00	4.54	\$7.89
Sno-Trails	1,068.00	\$0.00	\$0.00	\$2,448.55	\$330.00	\$473.00	754	\$7,540.00	2.15	\$9.41
North Central	1,563.20	\$1,078.41	\$723.33	\$4,089.13	\$105.00	\$627.00	0	\$0.00	1.61	\$12.24
Cattail Trail	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	540	\$5,400.00	0.00	\$10.38
Southern Valley Trail Riders	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1,133	\$11,330.00	8.33	\$14.14
Sargent County Trail	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	600.00	\$6,000.00	6.67	\$0.00
Total	15,220.10	\$12,803.80	\$12,713.94	\$40,200.78	\$3,242.87	\$10,354.44	3,918.00	\$39,180.00	80.10	\$131.06
2009-2010 Totals	16,625.05	\$19,227.21	\$7,510.73	\$41,365.82	\$3,460.56	\$6,545.46	4,501.00	\$45,010.00	71.72	\$130.97
Average 10-11 Expenses	1,087.15	\$914.56	\$908.14	\$2,871.48	\$231.63	\$739.60	279.86	\$2,798.57	5.72	\$9.36

Financial Impacts: With fuel prices on the rise during the 2010-2011 season, the snowmobile trail program took a hit.

The cost/mile increased \$.09 from last season but this was only achievable because of grooming less and donating payroll. The program groomed 1,400 miles less than last season and reduced payroll by \$6,400 in order to stay within the trail budgets. Repair expenses increased this season due to trail budgets assuming more responsibilities in maintaining state equipment. Last season, repairs were approximately \$70,000 but over half of the expenses were reimbursed by insurance claims or warranty work. This year, repairs were considerably less with no insurance claims or warranty issues taking place.

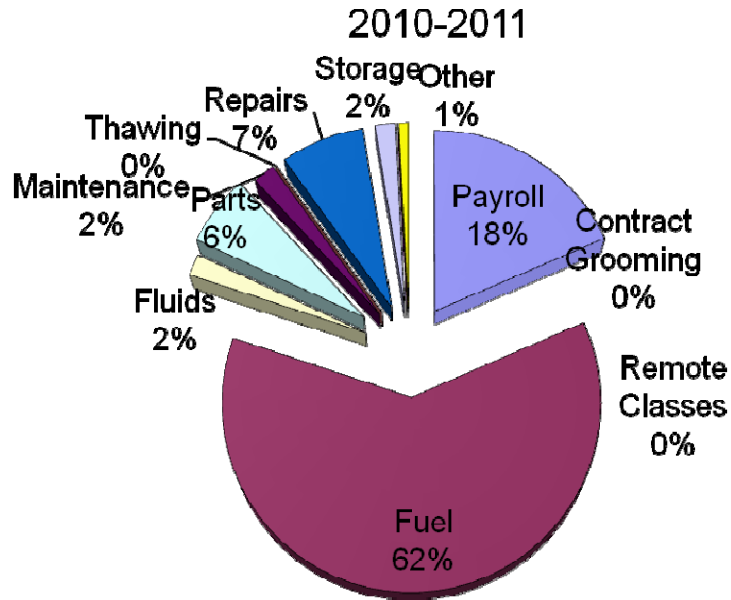
Cost/Mile: Trail systems contracting to maintain the trails spent \$39,180 and groomed 3,918 miles of trail. The cost to maintain one mile of trail with a contract machine is \$10. Trail systems operating state equipment groomed 15,220 miles and spent \$77,321.17. The cost to maintain one mile of trail with a state groomer is \$5.08. Grant programs have reduced the state equipment rate dramatically, paying up to 80% of the total cost of the equipment. These grants have made it more affordable for the program

to maintain the trails with state equipment. State equipment can operate at a rate of 34% less than contract equipment.

	<u>Miles Groomed</u>	<u>Cost/Mile Rate</u>	<u>Total</u>	<u>%</u>
State	19,138	\$5.08	\$97,221.04	34%
Contract	19,138	\$10.00	\$191,380.00	66%

Northeast Trail Association

Number of Miles476
 Number of Weeks Open13
 Grooming Hours438.30
 Average Grooming Temp.9.0
 Total Miles Groomed ..3,763.40
 Number of Passes7.74
 Total Operator Hours390
 Annual Budget\$16,919.46
 Actual Expenses\$25,536.90
 Cost Per Mile.....\$7.25
 Equipment:
 2005 Tucker Terra (04851)
 2011 Tucker Terra (00255)
 2004 Trail Tamer Drag (04850)
 Fargo Drag 6 Blade 10' (04816)
 Modern Ind. 4 Blade 10' (04798)

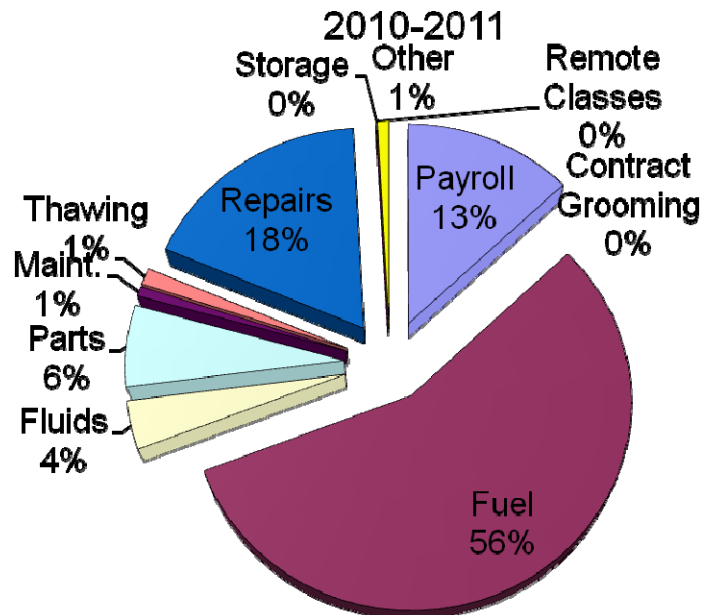


Trail Opening	1 st Benchmark Form	Signing Form	Trail Inspection	Insurance Form	Trail Closing
12/23/10	12/15/10	N/A	1/11, 2/16	12/15/10	4/1/11

The Northeast Trail is no longer able to access the snowmobile trail through the Tetrault Woods. The system is no longer maintaining trails near Pembina and Hannah.

Peace Garden Trail Association

Number of Miles198
 Number of Weeks Open9
 Grooming Hours193.85
 Average Grooming Temp.11.3
 Total Miles Groomed ..1,319.40
 Number of Passes4.61
 Total Operator Hours182
 Annual Budget\$5,577.75
 Actual Expenses\$11,484.48
 Cost Per Mile\$7.68
 Equipment:
 2004 Tucker Terra (00051)
 2006 Tucker Terra (04875)
 John Lange 4 Blade 10' (04787)
 2005 Trail Tamer Drag (04820)

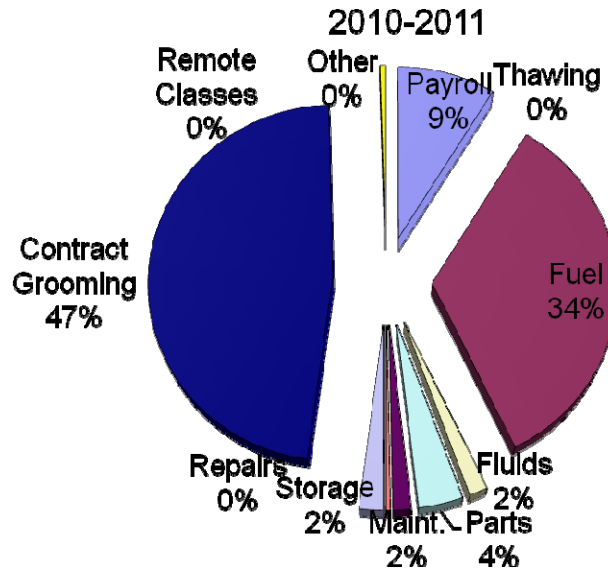


Trail Opening	1 st Benchmark Form	Signing Form	Trail Inspection	Insurance Form	Trail Closing
1/13/11	12/20/10	2/2/11	1/10/11	11/19/10	3/24/11

The Peace Garden Trail had several issues opening because of water hazards. The association wasn't able to finish signing until after Christmas when the lakes finally froze enough to sustain the snowmobile trails and equipment.

East Central Valley Trail Association

Number of Miles199.5
 Number of Weeks Open.....11
 Grooming Hours123.60
 Average Grooming Temp. .11.8
 Total Miles Groomed863.00
 Number of Passes.....12.94
 Total Operator Hours77.70
 Annual Budget\$14,613.69
 Actual Expenses\$10,755.37
 Cost Per Mile\$6.78
 Equipment:
 2001 Tucker Terra (04804)
 Fargo Drag 4 Blade 10' (04915)
 Rural Cass (Contract Groomer)
 Piedmont, SD Drag (01202)



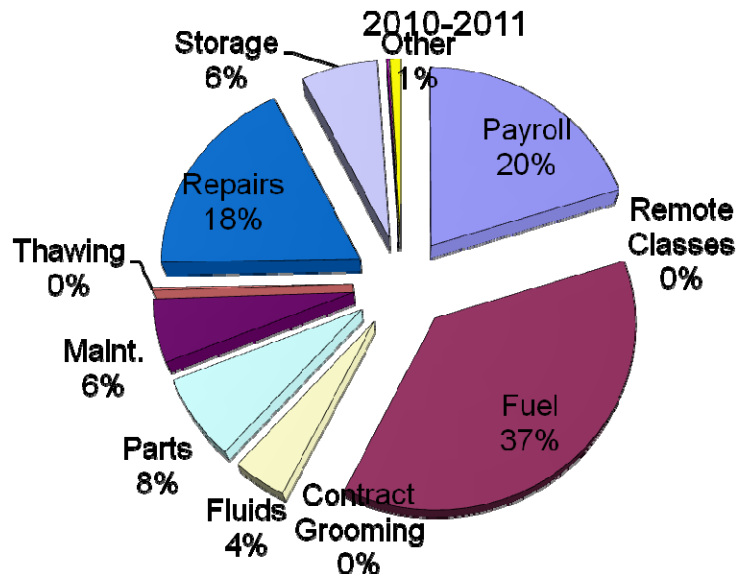
<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/23/10	12/14/10	N/A	12/22/10, 12/23/10	12/16/10	3/17/11

Events: January 22nd – SnowJam

The East Central Valley Trail was temporarily closed a couple times during the season. The first time was due to high winds destroying the trail and the second time was due to snow removal piles placed on the trail system in right-of-ways.

Sheyenne Valley Trail Association

Number of Miles286
 Number of Weeks Open.....12
 Grooming Hours222.60
 Average Grooming Temp. .13.7
 Total Miles Groomed ..1,339.80
 Number of Passes.....3.12
 Total Operator Hours242.50
 Annual Budget\$9,289.90
 Actual Expenses\$12,754.08
 Cost Per Mile\$10.47
 Equipment:
 2010 Tucker Terra (00213)
 2007 Tucker Terra (04893)
 Modern Ind. 4 Blade 10' (04794)
 John Lange 4 Blade 10' (04791)



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
1/6/11	12/13/10	Not Provided	12/21/10, 12/23/10	12/16/10	4/1/11

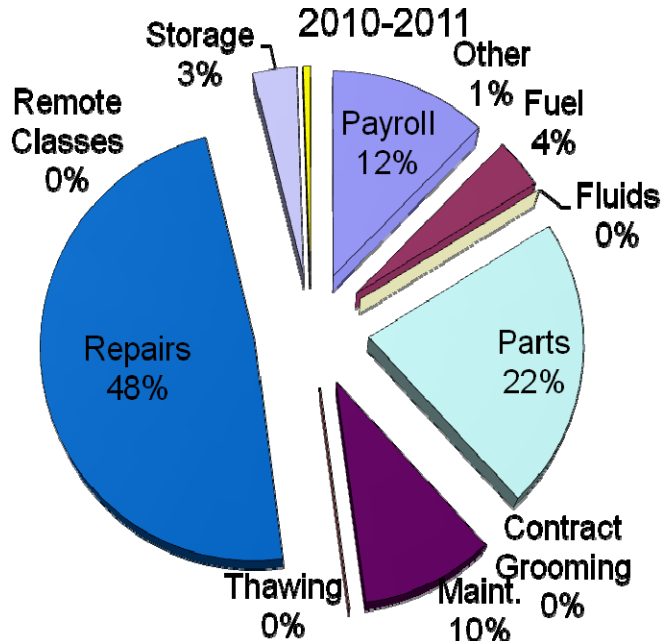
Events:

October 13th – SVTA Meeting

February 12th – Retro Ride

Red River North Trail Association

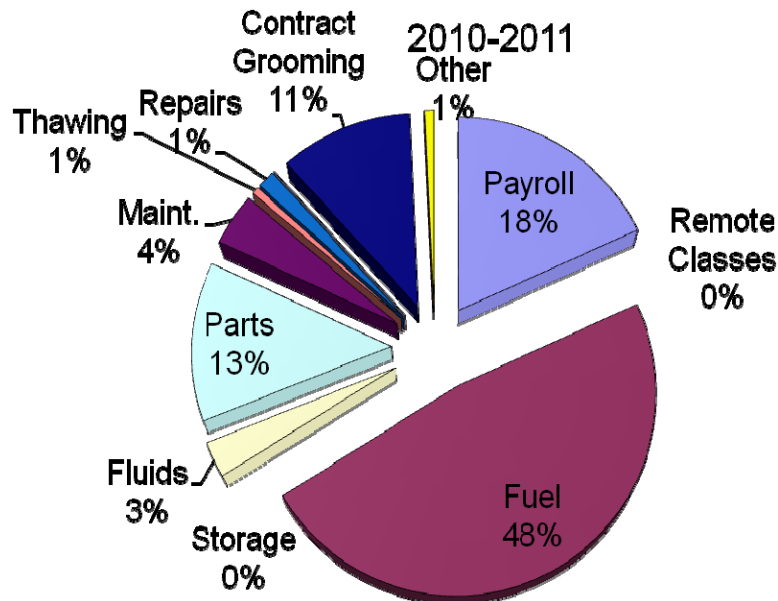
Number of Miles146
 Number of Weeks Open.....13
 Grooming Hours153.05
 Average Grooming Temp. .11.4
 Total Miles Groomed..1,375.30
 Number of Passes.....7.86
 Total Operator Hours152.90
 Annual Budget\$12,799.14
 Actual Expenses.....\$6,552.70
 Cost Per Mile\$10.92
 Equipment:
 2006 Tucker Terra (04876)
 Rugby Drag 4 Blade 10' (04806)



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/23/10	12/14/10	1/25/11	1/11/11, 2/15/11	12/14/10	3/24/11

Red River South Trail Association

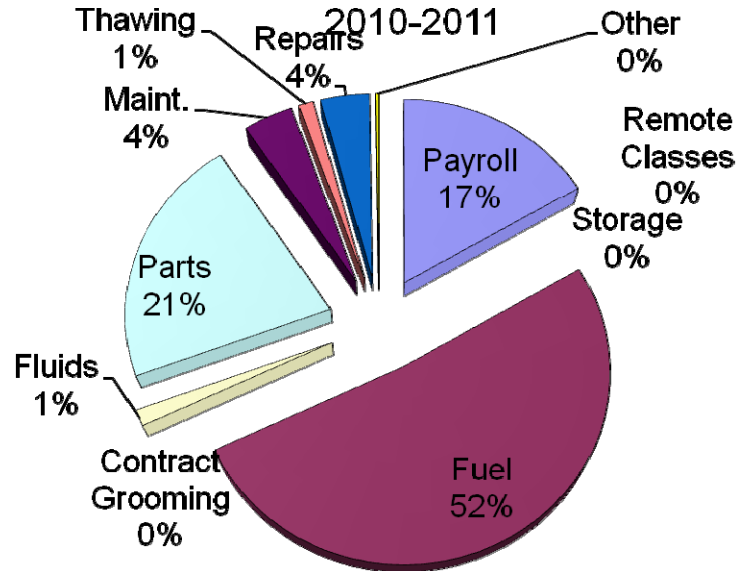
Number of Miles193
 Number of Weeks Open.....10
 Grooming Hours173.30
 Average Grooming Temp. .11.7
 Total Miles Groomed..1,159.00
 Number of Passes.....5.23
 Total Operator Hours181
 Annual Budget\$8113.20
 Actual Expenses.....\$6,619.40
 Cost Per Mile\$8.43
 Equipment:
 2009 Tucker Terra (00197)
 2006 DT&M 4 Blade 10" (01513)
 Trail Buddy 6 Blade 10' (00003)



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/30/11	12/15/10	3/14/11	1/12/11, 2/15/11	12/23/10	3/17/11

Lake Region Trail Association

Number of Miles216
 Number of Weeks Open.....13
 Grooming Hours292.10
 Average Grooming Temp. .10.4
 Total Miles Groomed..1,802.60
 Number of Passes.....7.01
 Total Operator Hours215.20
 Annual Budget\$10,642.48
 Actual Expenses\$9,541.55
 Cost Per Mile\$7.80
 Equipment:
 2008 Tucker Terra (04937)
 Trail Buddy 6 Blade 10' (00002)
 Contract Grooming



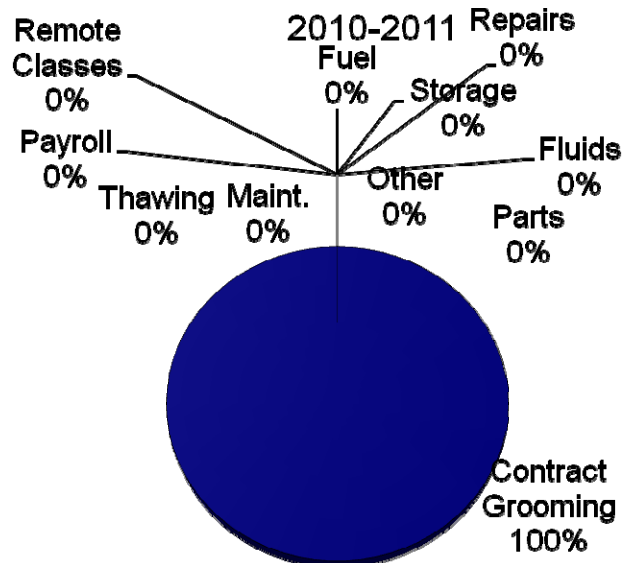
<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/23/10	12/13/10	12/28/10	12/16/10, 12/17/10	11/29/10	4/1/11

Events:

January 23rd – Oval Races
 February 5th – Oval Races
 February 12th – LRSC Sweetheart/Lanny Riggin/Roger Pershke Memorial Ride
 February 20th – LRSC Radar Run

Mayville-Portland Trail Association

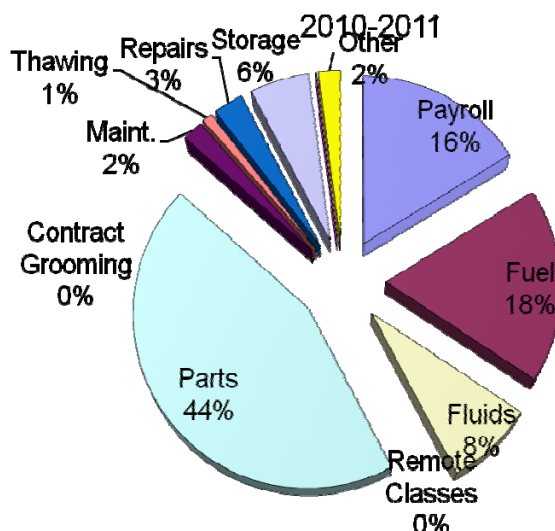
Number of Miles74
 Number of Weeks Open.....9
 Grooming Hours0
 Average Grooming Temp. .10.9
 Total Miles Groomed.....0
 Number of Passes.....4.94
 Total Operator Hours0
 Annual Budget\$4,450.00
 Actual Expenses\$5,300.35
 Cost Per Mile\$14.59
 Equipment:
 Contract Grooming



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
1/6/11	12/15/10	N/A	12/22/10	12/27/10	3/17/11

Missouri Valley Trail Association

Number of Miles213
 Number of Weeks Open.....11
 Grooming Hours141.90
 Average Grooming Temp. .15.7
 Total Miles Groomed966.40
 Number of Passes.....4.15
 Total Operator Hours103.50
 Annual Budget\$5,310.74
 Actual Expenses\$6,471.08
 Cost Per Mile\$7.89
 Equipment:
 2008 Tucker Terra (04927)
 2003 High Desert Supply Drag 4
 Blade 10' (00052)



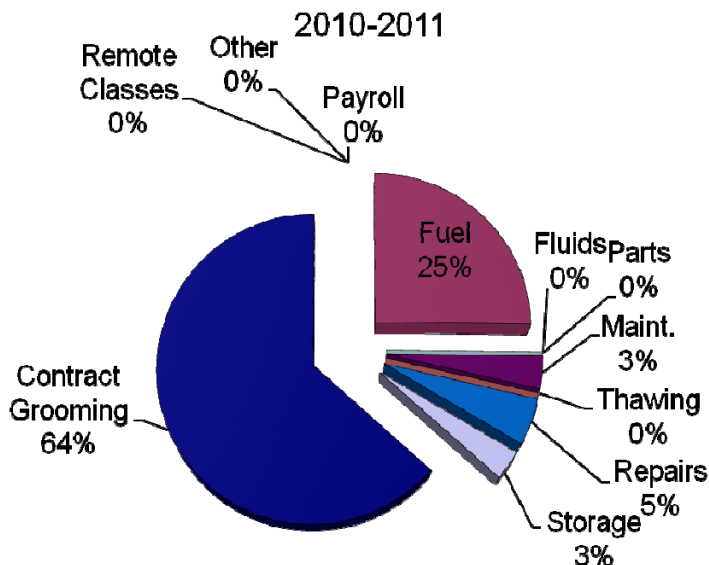
<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/23/10	12/7/10	N/A	12/9/10	12/6/10	3/17/11

Events:

January 15th – Beaver Valley Snow Goers Annual Banquet
 January 22nd – Rough Rider Snowmobile Fun Run
 January 29th – Fun Run in Linton
 February 5th – Rough Rider Snowmobile Club Snow Scramble

Sno-Trails Association

Number of Miles351
 Number of Weeks Open.....14
 Grooming Hours160.00
 Average Grooming Temp. .14.3
 Total Miles Groomed ..1,068.00
 Number of Passes.....2.15
 Total Operator Hours0
 Annual Budget\$9,708.05
 Actual Expenses\$13,981.12
 Cost Per Mile\$8.65
 Equipment:
 Contract Grooming
 2002 Tucker Terra (04814)
 Trail Buddy 6 Blade 10' (00001)
 Trail Buddy 4 Blade 7' (00004)



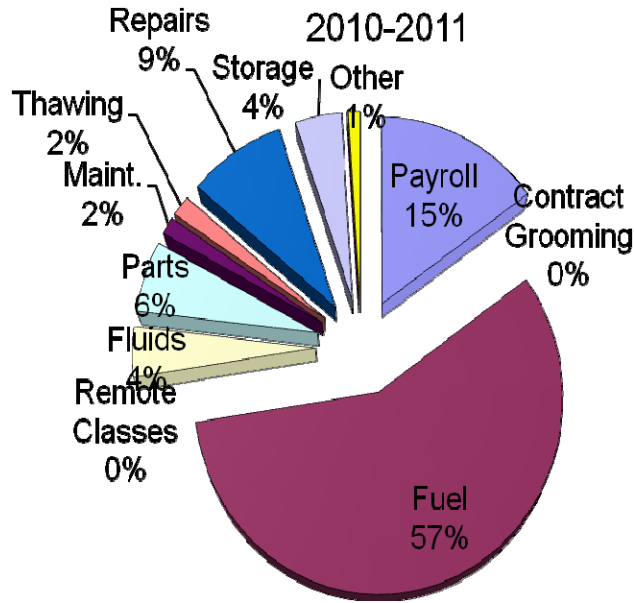
<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/16/10	12/6/10	12/21/10	12/14/10	12/6/10	4/1/11

Events:

October 29-31 – Magic City Driftbusters hosted the 32ns Annual Convention
 December 11th – Dakota Trailblazers hosted a Fun Run
 January 8th – 3rd Annual Joanie Slominski Memorial Scholarship Fun Run

North Central Trail Association

Number of Miles183
 Number of Weeks Open.....13
 Grooming Hours289.20
 Average Grooming Temp.9.9
 Total Miles Groomed ..1,563.20
 Number of Passes.....1.18
 Total Operator Hours127
 Annual Budget\$7,119.99
 Actual Expenses\$8,211.57
 Cost Per Mile\$12.24
 Equipment:
 1999 Tucker Terra (04803)
 2002 Tucker Terra (04807)
 Modern Industry 4 Blade 10'
 (04797)
 John Lange 4 Blade 10' (04786)



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/23/10	12/7/10	N/A	12/15/10, 12/16/10	11/11/10	4/1/11

Events:

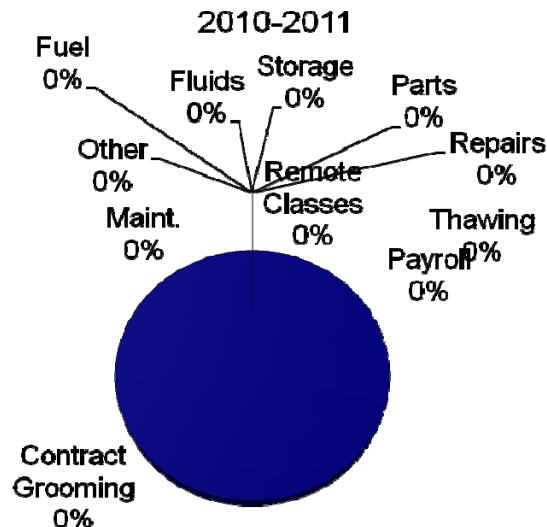
January 7th – State Ride

February 12th - Northern Lights Fun Run

February 26th – Snow Bunny Run

Cattail Trail Association

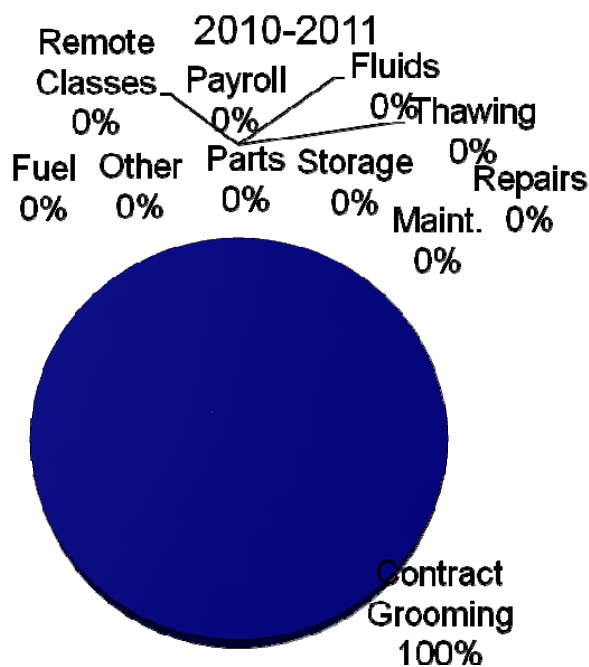
Number of Miles104
 Number of Weeks Open.....9
 Grooming Hours0
 Average Grooming Temp. .12.4
 Total Miles Groomed0
 Number of Passes.....0
 Total Operator Hours0
 Annual Budget\$4,036.05
 Actual Expenses\$3,810.10
 Cost Per Mile\$10.38
 Equipment:
 Contract Grooming



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
1/6/11	12/15/10	2/1/11	12/22/10	12/16/10	3/17/11

Southern Valley Trail Riders Trail Association

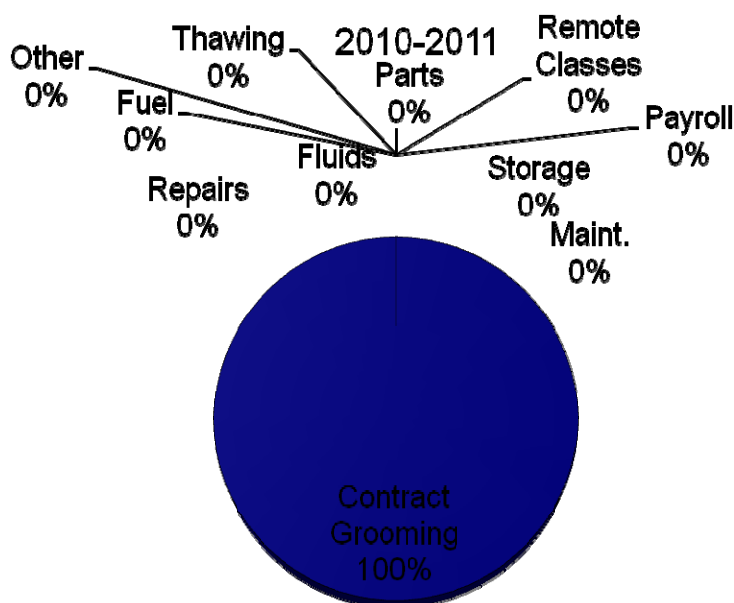
Number of Miles136
 Number of Weeks Open.....11
 Grooming Hours0
 Average Grooming Temp. .12.5
 Total Miles Groomed0
 Number of Passes.....6.33
 Total Operator Hours0
 Annual Budget\$11,330.00
 Actual Expenses\$9,815.25
 Cost Per Mile\$14.14
 Equipment:
 Contract Grooming



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
12/30/10	11/30/10	N/A	1/4/10	11/15/10	3/24/11

Sargent County Trail Association

Number of Miles90
 Number of Weeks Open.....8
 Grooming Hours0
 Average Grooming Temp. .13.3
 Total Miles Groomed0
 Number of Passes.....6.00
 Total Operator Hours0
 Annual Budget\$6,000.00
 Actual Expenses\$3,320.63
 Cost Per Mile\$0.00
 Equipment:
 Contract Grooming



<u>Trail Opening</u>	<u>1st Benchmark Form</u>	<u>Signing Form</u>	<u>Trail Inspection</u>	<u>Insurance Form</u>	<u>Trail Closing</u>
1/13/11	12/17/10	1/27/11	1/4/10	12/28/10	3/17/11

2010-2011 Annual Report Closing

Snowmobile North Dakota was incorporated in 1974. For the past 37 years, the organization has made leaps and bounds in trail development and management. This wouldn't be possible if it wasn't for the dedicated volunteers that share a passion for the recreation and to see the state snowmobile trail program succeed. The next time you see a volunteer, extend a hand and say thanks for the hard work they have placed into the program.

All the information collected for this report is collected from the invoices submitted for reimbursement and weather reporting sites used to track snow conditions throughout the season. For more information on how to obtain the information please contact Snowmobile North Dakota at 701-328-5377 or snodak@midconetwork.com.

